

# Tom White

TABLE of PLENTY Board of Directors  
Sales Executive, MosaixSoft

Tom is TOP's newest member of the TABLE of PLENTY Board of Directors. He brings a vibrant, creative perspective and a spirit of innovation to our budding 501(c)(3) Public Charity.

Tom is an accomplished sales executive with a successful track record in leading sales teams at both startups and large enterprise organizations.



He heads WW Sales and Sales Engineering at a pioneering, Silicon Valley cloud computing startup, *MosaixSoft*, which is currently in stealth mode. Prior to MosaixSoft, Tom spent seven years at NetApp (NASDAQ: NTAP) as the Americas Director of Sales and Business Development for Service Provider. He and his team were responsible for NTAP's top 80 cloud accounts which included SoftLayer/IBM, ATT, Verizon, CenturyLink and NTT. Previously, he was responsible for the second largest district in the company, the Web2.0 District, which included Yahoo!, eBay/PayPal, Google, Facebook, Oracle, Genentech and other NTAP high tech clients. Tom also has held sales leadership roles at startups Pacific Edge (acquired), Valdero (acquired) and DreamFactory.

Born and raised in HMB, Tom graduated through the elementary, middle and high school system here in Half Moon Bay. He attended Willamette University for his undergraduate studies and later completed his graduate studies at Middlebury College (M.S.).

He is married to his wife, Heather and has three wonderful children, 10 and under.